



SHAIRON **I**NT'L. **T**RADE CO. SM

• GAMES • TRADE • INVENTIONS

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BUSINESS FOR SALE!

28" MIDGET HOIST™

Universal Vehicles Parts Puller

Replaces 15 Parts by one (1) Man Without Lifting the Vehicle!

7. FREQUENTLY ASKED QUESTIONS

1. "High clearance": This term is wrong. The hoist is good for everything: Any vehicles and trucks over 2,000 pounds, including the heaviest: waste trucks, busses; mines vehicles; agricultural vehicles, airport; railroads, some machine shops and factories; cement trucks, etc.
2. Can the hoist be used for general heavy truck repair...semi tractors, heavy duty dump trucks and the like...."? YES, ABSOLUTELY
3. Is there any competition for the hoist? NO, AND IT CAN'T BE. There could be one maintenance tool that helps replace brake drum, but its price is extremely high. This hoist is used to replace 15 different parts, and there is no tool like this anywhere.
4. Do you have a patent of any kind for the hoist? If not, is it or any portion of it patentable? While the original patent, which has expired, related only to the "differential", we have expanded the use to 15 parts. By the years of developments, we have established the name "28 MIDGET HOIST", along with a copyrighted "Midget Hoist Users Manual"; The US Defense issued Shairon a specific National Stock Number (NSN) for our hoist, and there is a Defense file whereby every government agency is allowed to purchase the hoist per the NSN specification.
5. NEW UNITS AVAILABLE: THERE ARE A FEW LEFT, AFTER WE SHIPPED THREE TO AN army of a foreign country. This may change if we sell more. However, we have a working prototype, a manufacturing book, and it will be easy- using our know how, to make more. In fact, we may still have the sub contractor to do so, but it can be done anywhere.

We developed and have copyrights for the "Midget Hoist User's manual". While technically the official patent has expired, I would suggest that the new owner will file for a modification, to get temporarily a "patent Pending" for some time.

Also, while starting more commercial production in the Far East, any possible competition should fail due to names, copyright, federal recognition and prices. (see # 5). 5. Margin profit:

The current official price is \$1,490. The US federal agencies have 12% discount. However, sales price is varies depends on the time and the customer.
The target should be price reduction to sell many.

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